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SMALL BUSINESS

EXCHANGE

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Voice of Small, Emerging Diversity Owned Businesses Since 1984

• NEWS • INFO • BIDS

Infrastructure's Big Moment Is Coming

By Anthony Flint

Infrastructure is high on the agenda at the American Planning Association's National Planning Conference, which began this weekend. The location—New York City—is a veritable showroom of projects. I took a sold-out Acela train that glided into Penn Station and carried on under the Hudson River, where a new tunnel is planned. The Second Avenue subway is up and running; north of town, a new Tappan Zee Bridge is being built. The city planning directors from around the country who convened for this annual gathering got a tour of Hudson Yards, rising up near the convention center, and learned about the financing innovations that made it possible, including value capture—harnessing a portion of the massive increases in property values associated with the extension of the 7 subway line.

But not far away, there's a reminder of how urban infrastructure can go wrong: the Sheridan Expressway, a few miles away in the Bronx. The short stretch of highway opened in 1963 in the Hunts Point neighborhood, part of the road-building frenzy orchestrated by New York's legendary get-things-done czar, Robert Moses. Like many other extensions through urban neighborhoods under the Interstate Highway Act, the jumble of asphalt and steel accelerated blight in the community, and, some would argue, further facilitated white flight to the suburbs.

Governor Andrew Cuomo now proposes spending \$1.8 billion to dismantle it, in the same spirit of urban reclamation behind highway re-dos in other cities, from Boston's Big Dig to San Francisco's Embarcadero Freeway. The deconstruction looks very promising in many respects. But it too is raising problems. Some fear the dismantling and redevelopment plan will fuel gentrification in the Bronx. So it is that a shovel-ready project from a half-century ago has become the bad gift that keeps on giving.

I bring up the Sheridan Expressway not to dwell on the negative, among all the shiny objects that surround us here, but to call for a stop-and-think moment as the nation readies for a promised \$1 trillion investment in infrastructure. Few things have more impact on people and place than the roads and bridges and transit lines we build, and

Continued on page 9

Construction Women Push To Earn What They're Worth

By Debra K. Rubin

Noting their contributions to “the power of the purse” for their employers, women in construction are pushing for parity in compensation, which continues to lag behind that of male peers.

Despite numerous studies that show the business value of diverse management and professional teams, a gender-based wage gap still dogs women in the business world, said Carey Smith, president of the federal business unit of Parsons Corp. She made those comments to nearly 400 attendees at ENR's Groundbreaking Women in Construction conference, held May 2-3 in San Francisco.

According to Smith, the gender pay gap in construction—with women earning 93¢ for every male dollar—is narrower than the business average of 82¢ per dollar, “but it's not where we need to be.”

Smith noted the “amazing statistic” that companies diversified by gender and ethnicity outperform peers by 15% and 35%, respectively, citing research by consultant McKinsey. “According to the study, womens' equality could add \$12 trillion to global economic growth,” she told attendees at the event, which is co-sponsored by law firm Peckar & Abramson.

A panel of mixed-gender professionals outlined examples of how the “diversity dividend” works in their companies.

Lisa Mingoia, corporate counsel at Skanska, said the diversity of its presentation team was a factor in its win of a key construction role on the multibillion-dollar renovation of LaGuardia Airport in New York City, set for completion in 2021.

“Having a female executive is the single most important way to drive organizational change,” said Laura Abrahamson, AECOM senior vice president and associate general counsel, adding that 45% of the giant AE's staff is female and that women make up 43% of its leadership.

“Intentionalness sets AECOM apart,” she told attendees.



Carey Smith, president of Parsons Federal (far left), told nearly 400 attendees at ENR's annual industry women's conference that “unconscious biases” remain.
Photo: Lawrence Gerald for ENR

Jon Michael Pardo, chief human resource officer at Spain-based contractor Dragados, echoed that contention, noting the diversity strength in its team that successfully competed for construction of a new Chesapeake Bay tunnel.

“Europeans have a better model for women in executive roles,” he claimed. “In the U.S., we're getting there.”

Pay Gaps in Industry Sectors

Even so, presenters noted evidence of pay gaps in industry sectors. A 2015 study of 2,200 male and female structural engineers revealed a \$52,000 gap at the principal level, despite faster advancement of women at lower levels, said Angie Sommer, an associate at ZFA Structural Engineers who co-chaired the survey project, which also looked at practitioner engagement.

She said a more detailed study of the compensation gap results will be conducted this year but noted the difficulty of finding competitive compensation data. “It's always been a taboo subject,” she told attendees.

Priya Kapila, compensation practice leader at industry management consultant FMI, noted the need for “objective measures” such as a company-wide pay equity analysis, and a look at issues related to “comparable worth” of job roles.

She also pointed to trends that show disparities resulting from different gender-based negotiating approaches and management aspirations, emphasizing that “recognizing high performers” is critical.

Pointing to the Obama administration push to level the compensation playing field through order and regulation, Kellie McElhane, a consultant and professor in the University of California, Berkeley business school who has studied gender workplace trends, noted changes to come in the Trump government.

The president, in late March, revoked a 2014 Obama order that required wage transparency for workers of federal contractors and barred forced arbitration clauses in sexual-harassment settlements.

“I have lost faith in the government taking this on,” she said, although noting that activist investors and even municipal governments are stepping up to help “de-bias” corporate processes.

Parsons Corp. executive Smith said the administration promise of a huge infrastructure program would boost opportunities for women project leaders and business owners in construction. But Smith noted the funding battles that will delay it well into 2018 and other market growth impacts from “trade crises” and labor shortages.

For now, Smith called on industry CEOs to “take personal responsibility to drive diversity” in recruiting and retention through efforts such as targeted project assignments, mandated leadership training for diverse candidates and creation of affinity groups “as long as they don't become social organizations.”

SOURCE: <http://www.enr.com>

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Community Outreach

The Business Case for Gender Diversity

By Caroline Turner

I periodically update the research that forms the business case for improving gender balance in organizational leadership. There are new studies linking gender diversity and better financial results every year. I include some in my latest (spring 2017) update:

Most people don't change, or willingly go along with change, because the change is "the right thing to do." They are more likely to change if there is a good reason to do so. Businesses are unlikely to change their corporate cultures because doing so is "nice" for women. They may do it if there is a compelling business reason to do so. The bottom line reasons to achieve gender diversity in leadership are indeed compelling.

The business case for diversity and inclusion generally:

- Gallup has convincingly linked engagement with positive business metrics including productivity, profitability, quality, employee commitment and retention. Diversity can improve the bottom line. Diversity combined with an inclusive culture have an even greater impact on business outcomes.
- An inclusive workplace is one where more of today's diverse workforce is engaged. According to studies cited by Scientific American, organizations with inclusive cultures have greater innovation, creativity and bottom line results.
- Turnover has significant direct and indirect costs. Companies with inclusive cultures have lower turnover.
- An organization with a reputation for being a good place to work for diverse groups has an easier time recruiting talent from today's diverse hiring pool. That saves money and time.
- Many people believe that a group with diverse backgrounds and perspectives makes better decisions than a homogeneous group. Research shows that diverse teams process facts more carefully and are more innovative.
- A diverse culture that mirrors its markets tends to do better than its homogeneous competitors. The buying power of "minority" groups is large and growing rapidly.

The business case for a gender-diversity

The business case for gender diversity includes all of this and more:

Returns: Gender diversity in leadership is strongly correlated with higher returns, profitability and share price. Diverse groups (while harder to manage) simply perform better.



- Catalyst research shows that companies with a higher percentage of women in executive positions have a 34% higher total return to shareholders than those that do not. Another Catalyst study found that companies with the most women directors outperform those with the least on return on invested capital by 26%.
 - McKinsey found that, in a group of publicly traded European companies, those with gender diversity in leadership experienced higher return on equity, operating profit, and stock price.
 - MSCI Inc. studied the financial performance of U.S. companies from 2011-2016 and found that those with at least three women on the board had median gains in return on equity 11% higher, and earnings per share 45% higher, than companies with no women directors.
 - Gallup studied 800 business units from the retail and hospitality industries in 2014. They found that gender-diverse business units had better financial outcomes, including revenue and net profit, than those dominated by one gender. Financial performance was dramatically better for gender-diverse business units that were also highly engaged.
 - Credit Suisse Research Institute reported that companies with at least one woman on their board outperformed the peer group by 26% over the preceding six years.
- Talent Pipeline: To have the most skilled and talented workforce, a business must attract and retain women as well as men. In most industries, the talent pipeline includes and will include a large percentage of women. Engaging as much of your workforce as possible is good business; engaged employees do more and better work and are less likely to leave.
- According to Catalyst, women are nearly half of the workforce and hiring pool.
 - According to the U.S. Department of Education, for school-year 2016-17, women were projected to earn 57.3% of B.A.'s, 58.3% of M.A.'s and 52.2% of doctoral degrees.
 - Gallup has shown a correlation between high employee engagement and a number of performance outcomes including higher productivity, quality and profits.
- Women's Market: Women represent a growing portion of the customers, clients and partners of many businesses. Women have tremendous buying power. Tapping this market is crucial to business growth.
- Women influence more than 85% of retail decisions.
 - The women's market is crucial to many industries.
 - Women are of growing importance in business-to-business relationships; they make up 43% of purchasing managers.
 - Women-owned businesses have a huge impact on our economy.
 - Women control trillions of dollars of wealth.

SOURCE: <http://www.huffingtonpost.com>



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the OUTREACH ORDER FORM:

www.sbeinc.com/services/diversity_outreach.cfm

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Information is Currency

Financing Your Expanding Business with the SBA

By Ijeoma S. Nwatu

If your business is part of the small minority of businesses who successfully maneuver those challenging early years, then you might be thinking, "what's next?" If you are fortunate enough—or strategic enough—to generate multiple streams of business income, the need for additional staff or plans to construct a brick and mortar, you will need money.

When your business is experiencing growth, a slowdown in cash flow can negatively impact short and long term financials and goals. How can a small business keep up with the demands as it slowly begins to morph into a mid-size company?

Before you begin to panic, think of how the Small Business Administration can help you! Depending on the trajectory and maturity of your business, as well as how much debt you have on

the books, you can consider a variety of loans from the SBA. Prior to applying for any loans, take the time to answer a list of questions to evaluate your business if you are financing growth. Review the following situations to learn how the SBA can help finance your future:

Under CDC/504 loans, the SBA offers money for businesses to purchase real estate, new machinery and equipment, or make improvements like landscaping. Additionally, if you need to renovate your existing office or facility, these funds can help.

The SBA microloan program helps small businesses and qualified non-profit groups start and expand their businesses. Loan amounts are capped at \$50,000 and can support new equipment, supplies, future or be used as working capital. Each micro lender has its own qualifications and requirements for their loans.

Though there are special prerequisites, the most common SBA loans are through the 7(a) Loan

Program. There is no minimum loan amount but there is a \$5 million maximum. The average loan amount in the 2015 fiscal year was over \$300,000. Learn about eligibility for 7(a) loans.

The SBA does not lend the money directly to entrepreneurs to grow a business, but sets certain stipulations for loans made by its partners (lenders, community development organizations and micro-lending institutions). The SBA helps to eliminate some of the risk to lenders by guaranteeing that these loans will be repaid.

Spend time reviewing your past few quarters and make projections for the next six months to two, or even five, years. Think of best and worst case scenarios, particularly if your business relies on a specific demographic, technology or season. Get your trusted staff members, advisors and accountant involved in the process for support.

Financing a growing business is a good problem to have, if you are equipped with what your op-



U.S. Small Business Administration

tions are and how they can help your situation. Remember, the SBA is champions small businesses and wants to help them thrive. For more information about SBA loan programs, click here.

Whatever you decide, do not go it alone. Consult a professional or a SCORE mentor and be as informed as possible to make the best decision for your business success

SOURCE: www.sba.gov

California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 • (925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le • Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 80 – FOR CONSTRUCTION ON STATE HIGHWAY IN CONTRA COSTA COUNTY, IN AND NEAR RICHMOND, EL CERRITO, SAN PABLO, PINOLE AND HERCULES, FROM ALAMEDA/CONTRA COSTA COUNTY LINE TO ROUTE 80/4 SEPARATION, Contract No. 04-4J3404

**Federal-Aid Project ACIM-080-1(117)E,
Disadvantaged Business Enterprise Goal Assigned is 14%**

OWNER:
STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

Bid Date: MAY 18th, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: **AC Dike, Clearing and Grubbing/Demolition, Cold Plane Asphalt Concrete Pavement, Concrete Barrier (Anchor Block), Construction Area Signs, Alternative Crash Cushion, Develop Water Supply, Electrical, Geosynthetic Pavement Interlayer, Hazardous Material, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Minor Concrete Structure, Roadside Signs, Delineator, Markers, Striping, Survey/Staking, SWPPP / Water Pollution Control Plan Preparation, Temporary Erosion Control, Vegetation Control, Trucking, Street Sweeping, Class 2 Aggregate Base Material, Class 2 Permeable Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 • (925) 829-9220 / FAX (925) 803-4263
Estimator: Jim Yackley • Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CITY OF PALO ALTO – PUBLIC WORKS DEPARTMENT, AIRPORT DIVISION
APRON RECONSTRUCTION PHASE 1
(BID SET A)**

**IFB NUMBER 167808, AT PALO ALTO AIRPORT, PALO ALTO, CA.
Disadvantaged Business Enterprise Goal Assigned is 11.2%**

OWNER: CITY OF PALO ALTO • 250 Hamilton Avenue, Palo Alto, CA 94301

Bid Date: MAY 18th, 2017 @ 3:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Adjust Iron, Cement Treated Base, Clearing and Grubbing/Demolition, Cold Plane, Electrical, Emulsion Supplier, Joint Seal, Minor Concrete, Minor Concrete Structure, Prime Oil Supplier, Reinforced Concrete Pipe, Jacked Reinforced Concrete Pipe, Corrugated Metal Pipe, Roadway Excavation, Striping, Survey/Staking, Underground, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A).

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site available through the City of Palo Alto's Purchasing and Contract Administration bid Portal: http://www.cityofpaloalto.org/gov/depts/asd/planet_bids_how_to.asp

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

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At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

California Sub-Bid Request Ads



BROSAMER & WALL, INC.

An Equal Opportunity Employer
is requesting quotations from all qualified
DBE

Professional services, sub-contractors, material suppliers and trucking for the following project:

**BART EARTHQUAKE SAFETY PROGRAM AERIAL STRUCTURES
FRUITVALE STATION AND COLISEUM STATION**

Contract No. 15PJ-130B

Bid Closing Date: JUNE 6, 2017 @ 2:00 PM

DBE GOAL: 12%

CONTACT:

Robert Rosas

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300

Walnut Creek, California 94596

PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:

The work in this Contract includes but is not limited to providing structural retrofit of pier foundations, columns and pier caps; demolition of selected existing facilities; shoring for excavation support; excavation; steel and concrete structure retrofit at girders, and stairs; drilling and bonding dowels in concrete; electrical work at piers and the main concourse, defined as the covered area between station entrances; architectural work at stairs and curtain walls, retrofit of escalator trusses, restoration of paving, striping, sidewalks, signage, traffic control, utilities. **Optional Work:** Breakrooms improvements at Coliseum station and/or Fruitvale station may be included at the discretion of the District as described in the Contract Documents. Duration of Project is 1200 Calendar Days.

Note: This project includes a Buy America Clause and Owner Controlled Insurance Program (OCIP)

Subcontractors and Suppliers being solicited include but not limited to:

Construction Staking, Traffic Control System, Project Signs, Construction Area Signs, Construction Site Mgmt., Prepare SWPPP, Rain Event Action Plan, Storm Water Annual Report, Temporary SWPPP Devices, Street Sweeping, Temporary Concrete Washout, Temporary Fence (Type ESA), Abatement (Asbestos/Lead) & Demolition, Select Structure Concrete Removal, Pre-Stressing/Post Tensioning, Concrete Reinforcing, Concrete Reinforcing (Foundation), Cast-in-Place Concrete, Cast-in-Place Concrete (Foundation), Drill and Bond Dowels, Drill and Bond Dowels (Chemical Adhesive), Fiber Reinforced Polymer Column Casing, Structural Steel Framing, Architectural Work (Aluminum Walls, Glazing and Storefronts), Fire Suppression, Plumbing & HVAC, Electrical and Communication, Earthwork, Shoring and Underpinning for Safeguarding Structures, Asphalt Paving, Concrete Paving, Minor Concrete (Concrete Curbs, Gutters, and Walks), Signage and Pavement Markings, Chain Link Fences and Gates, Utilities, Building General Contractors for Breakroom(s) Optional Improvements, Temporary Fence, Trucking, Portable Toilets, Concrete Supply and Placement.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at the Districts Offices for plan room locations please call BART at 510-851-3174. B&W will also make plans electronically please email rrosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Duane Schulze • An Equal Opportunity Employer

Sub Bids Requested From Qualified MBE, WBE Subcontractors & Suppliers for

MacArthur/Davenport Pipeline Replacement

Project# 2099 • Location: Oakland, CA

Bid Date: May 17, 2017 @ 1:30 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: **Cathodic Protection, Dewatering, Painting & Coating, Trucking, Sawcutting, Welding Traffic Control, Striping, Electrical, and Traffic Loops**

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Greg Souder
An Equal Opportunity Employer

**REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:**

Cold plane and overlay pavement, install

Guardrail and curb ramps - Hwy 80

Richmond/EI Cerrito/San Pablo/Pinole/

Hercules

Caltrans #04-4J3404

BID DATE: May 18, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Dust Palliative, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Filter Fabric, Prepaving Inertial Profiler, Channelizers, Temporary Erosion Control Measures, Bonded Wearing Course, Prime Coat, Asphaltic Emulsion, Geosynthetic Pavement Interlayer, Data Core, AC Dike, Tack Coat, Cold Plane AC, Adjust Utilities, Detectable Warning Surface, Minor Concrete, Pre/Post Construction Surveys, Delineator, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Transition Railing, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Mike Crowley
An Equal Opportunity Employer

**REQUEST FOR
DBE/WBE/SBE/MBE/DVBE
SUBCONTRACTORS AND SUPPLIERS
FOR:**

**Evergreen Valley College
EVC Parking Lot Remediation Phase I**

Bid #G2010.0171

San Jose Evergreen

Community College District

BID DATE: May 17, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Concrete, Electrical, Survey, Striping, Signage, Landscape & Irrigation, Base Rock, Asphalt, Temporary Fencing, and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE/WBE/SBE/MBE/DVBE Participation. Plans & Specs are available for viewing at our office.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Mike Crowley
An Equal Opportunity Employer

**REQUEST FOR DVBE/LBE/SLBE
SUBCONTRACTORS AND SUPPLIERS
FOR:**

Oakland Technical High School

Track & Field Resurfacing

Bid #15138

Oakland Unified School District

BID DATE: May 17, 2017 @ 2:30 PM

We are soliciting quotes for (including but not limited to): Trucking, Survey, Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE/LBE/SLBE Participation. Plans & Specs are available for viewing at our office.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard
An Equal Opportunity Employer

**REQUEST FOR DVBE
SUBCONTRACTORS AND SUPPLIERS FOR:**

**Cold in-place recycling and place RHMA-G
Hwy 116 Sonoma County**

Caltrans #04-3J4904

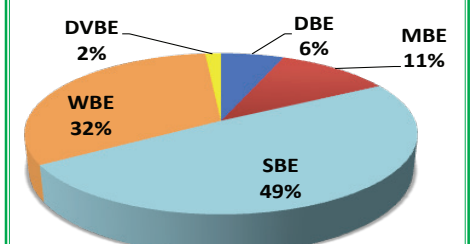
BID DATE: May 25, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Noise Monitoring, Shoulder Backing, Cement, Asphaltic Emulsion, Prepaving Inertial Profiler, Intelligent Compaction, AC Dike, Data Core, Tack Coat, Cold Plane AC, Misc. Iron & Steel, Manhole Frame & Cover, Delineator, Striping & Marking, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

**AUDIENCE PROFILE
Small Business Exchange, Inc.**



California Sub-Bid Request Ads



19 PAMARON WAY, NOVATO, CA 94949
PHONE: (415) 382-1188 • FAX: (415) 883-7529
CONTACT: Kelsey Godfrey
Email: bid@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL STATE OF CALIFORNIA DGS CERTIFIED DVBE SUBCONTRACTORS & SUPPLIERS and ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECTS LOCATED IN NAPA, CA:

SEISMIC SAFETY ENHANCEMENTS AT VALLEY OAK HS
BID DATE: MAY 16, 2017 @ 1:00PM
ESTIMATE: \$1,600,000

RE-ROOF AND HVAC REPLACEMENT FOR EXISTING BUILDINGS A & B AT EL CENTRO ES
BID DATE: MAY 16, 2017 @ 2:00PM
ESTIMATE: \$1,000,000

SEISMIC SAFETY ENHANCEMENTS AT WEST PARK ES
BID DATE: MAY 16, 2017 @ 3:00PM
ESTIMATE: \$1,600,000

Trades needed but not limited to: Concrete, Masonry, Structural Steel, Metal Fabrications, Architectural Wood Casework, Thermal and Roof Insulation, Modified Bitumen Roofing, Joint Sealants, Preparation for Re-Roofing, Weather Barriers, Sheet Metal Flashing & Trim, Doors, Frames and Hardware, Gypsum Board Assemblies, Portland Cement Plaster, Tile, Acoustical Ceilings, Painting and Coatings, Signage, Toilet Accessories, Plumbing, HVAC and Electrical.

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS AN EQUAL OPPORTUNITY EMPLOYER

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Advertise your Sub-Bid Requests in the Small Business Exchange

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

McCarthy Building Companies, Inc.

Seeking DBE Subcontractors and Suppliers for:

METROLINK PARKING STRUCTURE at the ORANGE TRANSPORTATION CENTER
HARD BID - PARKING STRUCTURE
130 N. LEMON STREET, ORANGE CA

Subcontractor Pricing Due: Thursday June 1, 2017 before 11:00 am
RFI Deadline: Monday May 15, 2017 before 3:00 pm

McCarthy Building Companies is requesting bid proposals from qualified subcontractors and suppliers for this project. **Please submit your RFI's and proposals per above deadline.**

This Design Build project includes a new parking structure and associated site work. Major trades include Shoring, Demolition & Earthwork, Site Utilities, Site Concrete, Landscaping, Reinforcing & PT, Masonry, Miscellaneous Metals, Waterproofing, Sheetmetal, Glazing, Painting, Elevators, Fire Protection, Plumbing, HVAC, and Electrical.

Please include your bonding company information and bond rate along with your company's EMR for the last 3 years. This is a **Prevailing Wage** job. Also note that the project will comply with Buy America requirements.

Please hold your bid for 120 days.

Bidding Documents: The bidding documents can be viewed and downloaded now at the McCarthy Box webpage: <https://mbc.box.com/s/ms9xua60jq93hyqxm8onmif5mm1pj6g>

RFI's: RFI's are to be directed to Brent Newby, bnewby@mccarthy.com

Please do not contact the owners or their consultants directly. Failure to follow this requirement may disqualify your proposal.

We are looking forward to receiving your proposal and encourage you to contact us with any questions or comments.

*This is a Prevailing Wage Project.

*A 100% Performance and Payment Bond from an admitted surety will be required upon award of contract for all trades.

*McCarthy Building Companies, Inc. is an equal opportunity employer and encourages qualified Small Business and Minority Business participation.

Please contact us if you have any questions regarding project specifics:

McCarthy Building Companies, Inc.

Brent Newby, Preconstruction Director • E-Mail: bnewby@mccarthy.com
2401 SW Birch Street, Newport Beach, CA 92660
Phone: (949) 851-8383 • Fax: (949) 756-6841



Long Island (Babylon), NY Sub-Bid Request Ad

SHEA McNally JV BIDDING OPPORTUNITY

MBE/WBE/DBE Certified with the following certifying authority:

A DBE is a Disadvantaged, Minority, or Woman Business Enterprise that has been certified by an entity from which EPA accepts certifications as described in 40 CFR 33.204-33.205 or certified by EPA. EPA accepts certifications from entities that meet or exceed EPA certification standards as described in 40 CFR 33.202.

Inviting qualified contractors, specifically **MBE/WBE/DBE firms certified/eligible as listed above**, to contact Shea McNally JV (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shafts project.

The Work under this contract is located in Long Island (Babylon), New York. The Work consists of:

Southwest Outfall Replacement, Capital Project No. 8108
Owner: County of Suffolk – Dept. of Public Works-Yaphank, NY
Capital Project No. 8108
BID DATE: June 8, 2017 at 11:00 AM

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, underground blasting, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, slurry wall, cased auger shaft construction, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment – hydraulic, sluice & weir gates, electrical services, pest control, IT services, security, waste disposal, cleaning services, and security services.

Any business seeking to participate as a MBE/WBE/DBE in the Contract that is not currently certified DBE by the EPA and the requirements set forth above should review **40 CFR 33.204-33.205 or certified by EPA** shown above to obtain current certification.

Shea McNally JV set up an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Steve Fiore at (909) 595-4397, Steven.Fiore@jfshea.com, to receive instructions on accessing the FTP Site.

Shea McNally JV
An EEO Employer
(J.F. Shea Construction, Inc. – McNally Tunneling Corporation)
667 Brea Canyon Road, Suite 22 • Walnut, CA 91789
909-594-0990 • 909-869-0827 (fax)
Attn: Dennis Poulton, Chief Engineer

Mission Bay – Blocks 29-32 and Blocks 33-34 Public Improvements Project SCOPE 1 (Third St)

Mission Bay Development Group, LLC is actively seeking General Contractors for the upcoming Mission Bay Blocks 29-32 and Blocks 33-34 Public Improvements Scope 1 (Third St) project.

The project is subject to the Office of Community Investment and Infrastructure (OCII's) 50% SBE/LBE participation goal for construction subcontracting, suppliers and truckers with first consideration given in the following order: 1) SBEs located in the project area. 2) San Francisco-based SBEs/LBEs. 3) Non-San Francisco-based SBEs which should be used to satisfy the 50% SBE participation goal only if San Francisco-based SBEs are not available, qualified, or if their bids or fees are significantly higher.

To help satisfy the 50% SBE goal, Local Business Enterprises (LBEs) certified by the City and County of San Francisco will be recognized and count towards the overall SBE goal on this project.

To search for certified LBEs/SBEs, please use: http://mission.sfgov.org/hrc_certification

The project manual and bid documents will be made available to each interested General Contractor. Please contact Cathy Serrano of Townsend Management, Inc., at (415) 355-6644 to pick up a set at the Mission Bay Office, 410 China Basin Street, San Francisco, CA 94158.

Proposed scope of work for this project includes but is not limited to demolition, storm drain, low pressure water, joint trench, rough and fine grading, concrete roadbase, asphalt wearing surface, concrete curb/gutter, concrete sidewalk, irrigation, landscape, and site furnishing work.

A pre-bid conference will be held at the Construction Manager's Trailer at 410 China Basin Street, San Francisco, CA on Wednesday, May 10th, 2017 at 10:00 AM. MBE, WBE, LBE, and SBE subcontractors are strongly encouraged to attend.

For additional information, please contact Cathy Serrano at (415) 355-6644.



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified DBE/SBE/WBE/MBE subcontractors, suppliers, and truckers for the following project

CONSTRUCTION OF HAYWARD MAINTENANCE COMPLEX PROJECT

TURNTABLE RELOCATION
BART Contract No. 01RQ-190 / FTA GRANT #CA-95-X326
Bids: May 23, 2017 @ 2 pm
Subcontracting Goal – DBE 10%

The work in this contract includes but is not limited to: Demolition; Portland Cement Concrete; CIP Concrete; Concrete Reinforcing; Non-Shrink Grout; Metal Welding; Structural Steel Framing; Metal Fabrications; Metal Stairs & Railings; Painting; Mechanical Vehicle Turntable; Raceways; Underground Ductwork & Structures for Facility Services; Electrical; Low-Voltage Wires & Cables; Circuit Breakers & Panelboards; Earthwork; Clearing/Grubbing; Excavation Support & Protection; Asphalt Paving; Aggregate Subbase & Base Courses; Storm Drain Utilities; Concrete Ties; Contact Rail Systems; Ballasted Track; Running Rail; Trackwork; DC Control Power System; Traction Power Cables

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please contact Ben Pearce at ben@provenmanagement.com PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

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California Sub-Bid Request Ads



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprise (DBE) subcontractors, suppliers, and truckers for the following project:

**SOUTH SAN FRANCISCO STATION IMPROVEMENTS
CALTRAIN CONTRACT #17-J-C-063
Bids: 05/30/2017 @ 2 PM
SUBCONTRACTING GOAL - DBE- 14%**

Demo; Site Clearing; Earthwork; Disposal of Excess Soil & Railroad Ballast; Station Platforms, Sidewalks, Curbs & Gutters; Asphalt Paving; Wheelstops; Station Fence & Railing; Chain Link Fence; Traffic Control; Welded Wire Mesh Fence; Retaining Wall System; Planting/Irrigation; CIP Concrete, Shotcrete; Rebar; CIDH Piles; OCS Pole Foundations & Guy Anchors; Glass Unit Masonry; Metal Fab; Handrails & Railings; Anti-Graffiti Window Film; Paints/Coatings; Graffiti-Resistant Coating; Station Furnishings; Station Shelters; Wheelchair Lift & Shed; Signs; Plumbing; Mechanical; Fire-Suppression Piping; Electrical; Site Lighting; CCTV System; PA System; Trackwork; Timber Crossties & Switch Ties; Conc Crossties & Rail Fastener Assemblies; Rail; Track Removal & Salvage; Conc Grade Crossings; Thermite Rail Welding

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested SBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested SBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

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Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified DBE/SBE/WBE/MBE subcontractors, suppliers, and truckers for the following project:

**BART EARTHQUAKE SAFETY PROGRAM
FRUITVALE STATION & COLISEUM STATION
BART Contract No. 15PJ-130B /
FHWA Project No. STPLZ-6000(060)
Bids: June 6, 2017 @ 2 pm
Subcontracting Goal - DBE 12%**

The work in this contract includes but is not limited to: Demo; Asbestos & Lead-Based Paint Abatement; Concrete Restoration; Portland Cement Concrete; Conc Forming; Falsework; Rebar; Post-Tensioning; CIP Concrete; Non-Shrink Grout; Epoxy Injection; FRP Column Casings; Metal Welding; Structural Steel Framing; Metal Decking; Cold-Formed Metal Framing; Metal Stairs/Railings; Metal Fab; Decorative Metal; Wood Casework; Bldg, Roof & Deck Insulation; Alum Plate Panel System; Metal Wall Panels; Thermoplastic Membrane Roofing; Flashing/Sheet Metal; Metal Roofing; Firestopping; Window Restoration & Replacement; Metal Doors/Frames; Overhead Coiling Doors; Alum Windows; Door Hdw; Glazing; Tile Replacement/Restoration; Plaster & Drywall; Tile; Acoustical Panel Ceilings; Metal Plank Ceilings; Resilient Tile Flooring; Epoxy Resin Terrazzo; Painting; Toilet & Janitorial Accessories; Bird Control Devices; Residential Appliances; Plumbing & HVAC; Electrical; Fire-Suppression Standpipe; Wet-Pipe Sprinkler System; Sanitary Sewerage; Storm Drainage; Refrigerant Piping; HVAC Ducts, Casings, Fans; Circuit Breakers & Panelboards; Lighting; Telephone, Public Address, Alarm, CCTV Systems; Earthwork; AC Paving; Clearing/Grubbing; Conc Paving, Curbs, Gutters & Walks; Parking Bumpers; Pavement Markings; CL Fences/Gates; Planting/Irrigation

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please contact Ben Pearce at ben@provenmanagement.com PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

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nibbi

**Project Name: Pier 70, Building 101
(Roof Structural Steel Only)**

Location: San Francisco, California

Bid Date: May 31, 2017 @10:00am

Pre-Bid Conference: TBD

Nibbi Brothers has been selected as the General Contractor for the Pier 70, Building 101 project in San Francisco, CA. We are requesting bids from qualified subcontractors and suppliers including those certified with the San Francisco Contract Monitoring Department (CMD) as a local enterprise (LBE) for Division 5, Roof Structural Steel only. The project consists of renovation and tenant improvements for existing Historical Building 101 at Pier 70 in San Francisco. Existing building is a 5 story structure, approximately 60,000 sf, previously utilized as office space. Renovations include; selective demolition of existing building elements, various structural upgrades, construction of new occupied green roof terrace, renovation of historical finishes both interior and exterior, complete tenant improvements of entire building, new building addition (Café), new conveying, mechanical and electrical systems throughout. Bids are due Wednesday, May 31, 2017 @ 10:00am. To obtain bid documents please contact Kristin Medwick, Senior Precon & Estimating Coordinator via email, kristinn@nibbi.com. For specific questions regarding this project, please email Igor Bershteyn, igorb@nibbi.com.

**IN ORDER TO OBTAIN
BID DOCUMENTS AND SUBMIT A BID,
PLEASE CONTACT KRISTIN MEDWICK
VIA EMAIL, KRISTINM@NIBBI.COM**

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reaches a diverse audience,
cutting across ethnic and gender
lines as well as traditional industry
segments.**



SHIMMICK CONSTRUCTION

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

DBE Subcontractor/Supplier Bids Requested For:

**Peninsula Corridor Joint Powers Board (Caltrain) • South San Francisco Station Improvements
Contract No. 17-J-C-063**

BID DATE: May 30, 2017 at 2:00PM • Fax all quotes to 510-777-5099

Requesting certified DBE Subcontractor and Supplier Quotes on:

Concrete & Cement, Construction Area Signs, Clear & Grub, Grading, Structure Excavation, Imported Borrow, Irrigation System, Aggregate Base, Asphalt Concrete, Portland Cement & Concrete Pavement, Concrete Structure, Waterproofing, Roadside Sign, Clean & Paint Steel, Railroad Work, Subsurface Drain, Concrete Curb & Sidewalk, Drainage Pumping Equipment, Fencing, Painted Traffic Stripe & Marking, Signal & Lighting, Bottom Dump Trucking, Hazardous Substance Removal, Demolition

Contract Documents (All Volumes) are available for download by registered vendors, at JPB's procurement website www.publicpurchase.com, at no cost. Documents can also be provided by Shimmick Construction. Please contact Jamie Helmick at jhelmick@shimmick.com.

Subcontractors and Suppliers interested in this project may contact Drew Weichert by email at dweichert@shimmick.com for questions on specifications.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Pike County, MO and Pike County, IL Sub-Bid Request Ad



7301 West 129th Street • Overland Park, KS 66213 • 913.948.5800 • 913.948.5801 FAX
www.americanbridge.net

REQUEST FOR QUOTATION

**American Bridge Company is preparing a bid on the following project:
Champ Clark Bridge over the Mississippi River Design-Build Project**

MoDOT Project J3P2209B

Pike County, MO and Pike County, IL

We encourage participation of all certified DBE/MBE/WBE firms. We hereby request that you submit your quotation to us **not later than 5:00 PM CDT, May 31, 2017. Please email your quotation to kcestimating@americanbridge.net** or fax to 913.948.5801.

The Missouri Department of Transportation (MoDOT) RFP for this project can be viewed at the following American Bridge Company (AB) SharePoint site:

Page Link:

https://americanbridge.sharepoint.com/sites/absites_us54/us54/Subs_Suppliers/Forms/AllItems.aspx

Access Credentials: Username: champclark@absites.net Password: **Taf09694**

Preliminary plans (Design-Build) and specifications can be obtained by contacting AB at 913.948.5800 or e-mail your request to kcestimating@americanbridge.net. Please note that as a precedent to receiving plans, your firm must execute a Confidentiality Agreement. All information provided by AB and any communications related to this project are strictly confidential and subject to the terms of the Agreement.

Your quote must conform to all requirements of the bid documents, including but not limited to the plans, general provisions, special provisions, specifications and contract for construction of the owner/agency (including addenda thereto) and be in compliance with all federal, state, and local laws.

In the event that your firm is awarded the project by AB, you will be required to execute our standard subcontract or material supply agreement, which is available for your review upon request. Subcontractors will be required to furnish a conforming certificate of insurance along with payment and performance bonds before entering into a subcontract, the cost of which should be included in your quotation. Please be aware that if your proposed scope of work includes work over a navigable waterway of the United States, you will also be required to provide Jones Act and/or United States Longshoreman & Harbor Workers Act coverage as applicable to your scope of activities.

Should you require assistance, or additional information concerning the above project, please contact Rick Zimmerman at 913.948.5800.

American Bridge Co. and its Affiliates are Equal Opportunity Employers.

ABLE: Asian Black Latino Enterprises

Asian-American Female Buying Power, Influence Rapidly Growing: Nielsen Report

By Agnes Constante

A new report from Nielsen has found that Asian-American and Pacific Islander (AAPI) buying power and influence is experiencing “rapid” expansion and is only expected to continue to grow exponentially, driven in part by AAPI women.

The report, titled “Asian American Women: Digitally Fluent with an Intercultural Mindset” is Nielsen’s fifth annual AAPI consumer report and was released Monday. It found that AAPI women own more smartphones than any other female racial group in the United States, are avid users of social media, and are influencing mainstream health and beauty trends, among other findings.

“Asian American women are the consumers of the future—they are young, digitally fluent and open to trying new products and services,” Mariko Carpenter, vice president of strategic community alliances at Nielsen, told NBC News in an email. “The report indicates that at the average age of 36, Asian American females are just entering into their effective buying years and are driving the economic impact of Asian Americans’ overall rising buying power, especially across the travel, beauty and grocery industries.”

Separated into three sections, the report examined AAPI women’s buying habits and media consumption and the segment’s increasing influence in the mainstream.

Among findings were that AAPI women value healthy living, with 50 percent of respondents reporting that they regularly consume organic food. They also place importance on self-care, which Nielsen determined through purchases of health and beauty products, and they are avid travelers.

Also important to surveyed women is passing on their cultural values to their children, something 69 percent of respondents agreed with.

In technology, the report found that AAPI women own more computers, smartphones,

tablets, and video games than the general U.S. population as well as use more communication platforms, including GroupMe, Skype, and WhatsApp Messenger.

The report also touched on areas that Asians Americans and Pacific Islanders have influenced the mainstream, particularly the popularization of yoga and Korean beauty products.

“They’re integrating their cultural heritage into their American lifestyles and driving trends like Korean beauty products with their intercultural mindset,” Carpenter said. “Asian American women’s outsized influence on consumers extends through their strong digital engagement—83% have used social media in the past 30 days.”

According to the report, the total AAPI population has grown 47 percent in the last decade while the AAPI female population grew 49 percent. The number of AAPI women born in the U.S. has increased 60 percent since 2005; the number of foreign-born AAPI women 43 percent.

Asian Americans and Pacific Islanders are projected to become the largest immigrant group in the United States by 2055, according to Pew Research. AAPI buying power has grown 222 percent, to \$891 billion, since 2000, according to the Nielsen report.

In addition to consumer behavior, the report found that AAPI women are majority or equal owners in 43 percent of AAPI-owned businesses.

Given the current business landscape, where building authentic relationships with customers is crucial to brand loyalty, Carpenter said, an understanding of influential consumer segments like AAPI women is key for growth.

“The Asian American buying power has grown more than double that of the U.S. as a whole since 2000; with Asian American females contributing significantly to that growth, businesses would do well to speak to the lifestyle, values and preferences of this influential segment,” she said.

SOURCE: NBC News

Deep Cultural Influence in the Grocery Store

Although 82% of Asian American women say they enjoy trying different types of foods, 67% agree cultural heritage is an important part of who they are, and 69% agree that their children continuing their family’s traditions is important to them. So, it follows that an Asian American woman’s shopping cart often contains traditional foods from her ancestral homeland. Asian food products that were traditionally available only at Asian specialty stores are now available at select mainstream grocery stores. And this trend is expected to continue as other races and ethnicities in the U.S. develop more discerning tastes as this country continues to become more multicultural.



FRESH IS BEST

78% OF ASIAN AMERICAN WOMEN AGREE THEY PREFER COOKING WITH FRESH FOOD.

50% OF ASIAN AMERICAN WOMEN REGULARLY EAT ORGANIC FOODS.



BRAND LOYAL DEAL SEEKERS

76% OF ASIAN AMERICAN WOMEN AGREE THAT IF A PRODUCT IS MADE BY A BRAND THEY TRUST, THEY WILL BUY IT EVEN IF IT IS SLIGHTLY MORE EXPENSIVE.



ASIAN AMERICAN WOMEN SHOP MORE OFTEN AT WAREHOUSE CLUBS THAN NON-HISPANIC WHITE WOMEN.

26%



JETSETTERS

61% OF ASIAN AMERICAN WOMEN HAVE TRAVELED WITH AN AIRLINE.

54% OF ASIAN AMERICAN WOMEN HAVE TRAVELED OUTSIDE THE CONTINENTAL U.S., WITH EUROPE AS THE TOP DESTINATION.



Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 2797J (ID No. FCE17025) BAYVIEW TRANSPORTATION IMPROVEMENTS - EVANS AVENUE FEDERAL AID PROJECT NO. HP21L-5934(178)

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on May 24, 2017**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublicworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublicworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located along Evans Avenue from Cesar Chavez Street to Hunters Point Boulevard in San Francisco, California and consists of demolition, pavement renovation, curb ramp and transit bulb-out construction, sewer and drainage work, traffic routing, and all associated work. The time allowed for completion is 375 consecutive calendar days. The Engineer's estimate is approximately \$5,600,000. For more information, contact the Project Manager, Oscar Gee at 415-558-4582.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 2**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state ("Covered State") with laws that perpetuate discrimination against LGBT populations or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bidders are advised that this is a federal-aid project subject to equal employment opportunity provisions and Caltrans Race-Conscious Disadvantaged Business Enterprise (DBE) program. CMD Bid Discount is not applicable to this Contract. **The DBE participation goal is 27%**. Only Caltrans certifications can be used to calculate the DBE participation. Call Selormey Dzikunu at 415-554-8369 for details.

A pre-bid conference will be held on May 5, 2017; 1:30 p.m., at 1680 Mission Street, 3rd Floor.

Contractor shall perform not less than 30 percent of the original contract work with the Contractor's own organization.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required at time of award.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations and the Federal General Prevailing Wage Determinations of the Secretary of Labor under the Copeland Act. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

5/11/17

**CNS-3007270#
SMALL BUSINESS EXCHANGE**



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 2862J (ID No. FCE17101) TRANSBAY TRANSIT CENTER STREETSCAPE PHASE I

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on May 24, 2017**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublicworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublicworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located along Mission Street between Shaw Alley & Ecker Street and 1st Street & Fremont Street and along 1st Street between Mission St & Minna Street in San Francisco, California and consists of demolition, pavement renovation, bulb-out and transit island construction, sewer and drainage work, structural work, traffic signal and streetlight work, traffic routing and all associated work. The time allowed for completion is 110 consecutive calendar days. The Engineer's estimate is approximately \$1,500,000. For more information, contact the Project Manager, Shannon Cairns at 415-581-2576.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state ("Covered State") with laws that perpetuate discrimination against LGBT populations or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **25%**. Call Ryan Young at 415-581-2301 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%.

Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

Attendance is highly encouraged at the pre-bid conference held on May 8, 2017; 1:00 p.m., at 30 Van Ness Avenue, 5th Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

5/11/17

**CNS-3007277#
SMALL BUSINESS EXCHANGE**

DEPARTMENT OF MOTOR VEHICLES (DMV)

Scheduled Preventative Maintenance, Technical Support Services, and Nonscheduled Services for the Security and Access Control System at the DMV Headquarters
Project No. **17-035**

Provide the Department of Motor Vehicles (DMV) all labor, tools, materials, equipment, and travel necessary to perform scheduled preventative maintenance, technical support services, and nonsched-

uled services on the Security and Access Control System at the DMV Headquarters Campus for the term of this Agreement. The Contractor is responsible for field verifying all dimensions and existing site conditions pertinent to this Agreement.

The bidder shall possess a valid **C-10** contractor license issued by the California Department of Consumer Affairs, Contractors State License Board (CSLB). In addition, the bidder shall be **Software House, C-CURE 800 certified**. All subcontractors that the bidder intends to utilize

to perform work under the contract shall possess all applicable contractor licenses for the work they shall perform under the contract. Successful bidder shall furnish all applicable bonds (e.g., Bidder's Bond) and must pay prevailing wages. Awarded Contractor shall be required to provide Payment Bond. (Estimate: \$230,000.00)

Mandatory Pre-Bid Conference: May 17, 2017 at 9:00a.m. at 2415 First Avenue, Sacramento, CA 95818. (Meeting in the lobby.)

Bid Opening: May 31, 2017 at 3:00 p.m.

This Invitation for Bid is advertised in the California State Contracts Register through Cal eProcure at: <http://www.dgs.ca.gov>.

5/11/17

**CNS-3008408#
SMALL BUSINESS EXCHANGE**

Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS

Contract No. 2731J
(ID No. FCE17087)

FILBERT STREET AND LEAVENWORTH
STREET PAVEMENT RENOVATION AND
SEWER REPLACEMENT

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on May 24, 2017**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located along Filbert Street from Baker Street to Jefferson Street in San Francisco, California and consists of pavement renovation, curb ramp construction, sewer replacement, AWSS work, electrical work, traffic routing, and all associated work. The time allowed for completion is 450 consecutive calendar days. The Engineer's estimate is approximately \$7,300,000. For more information, contact the Project Manager, Ramon Kong at 415-554-8280.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 2**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state ("Covered State") with laws that perpetuate discrimination against LGBT populations or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **25%**. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement

by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on May 11, 2017; 2:00 p.m., at 1680 Misson Street, 3rd Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

5/11/17

CNS-3007325#

SMALL BUSINESS EXCHANGE

Infrastructure's Big Moment Is Coming



The new Tappan Zee bridge, in the foreground, is one of the largest new infrastructure projects in the U.S. (Seth Wenig/AP)

■ Continued from page 1

the critical utilities that keep them running. Most of these projects are associated with progress, but outcomes can be good or bad. We're now hearing a lot about how shovel-ready ones will be favored by the new administration. At next week's Infrastructure Week forum, which will feature Transportation Secretary Elaine Chao, the annual event is being promoted with a hashtag that underscores that sense of urgency: #TimeToBuild.

At the risk of stating the obvious, however, being ready to break ground in a short period of time shouldn't be the only criteria. It's also not just about comparing the virtues of investing in highways versus transit. It's about stepping back and evaluating how projects will perform—how they will best serve cities, help reduce greenhouse gas emissions, provide accessibility in underserved communities, be long-lasting and resilient, and provide the best economic payoff in the long run.

A more cold-eyed approach fully considers the cost of funding, the length of the investment, and the duration of the benefits generated. Planners need to maximize benefits over the full lifecycle of any project, and be mindful of maintenance costs. Additionally, careful consideration should be given to what economists call non-pecuniary benefits and costs—those hard-to-measure ramifications. An hour saved commuting for a low-income worker should be given equal consideration to an hour saved by a higher-income worker.

What else? The nation would be well-served to consider a range of gray, green, and blue infrastructure. In the area of resilience, for example, traditional hard engineering approaches—waterproofing transit systems, tunnels and utilities, or building barriers—work best in tandem with the integration of nature, such as wetlands restoration or natural flood zones that absorb storm surge. Technological advances in green infrastructure can help local communities adapt to the inevitable impacts of climate change, and make them better prepared for disasters that are now both environmentally and economically so damaging.

This is also a time when regional planning becomes hugely relevant, seeing the big picture for megaregions like the Northeast Corridor. On the financing front, there are a range of options, from the \$3.7 trillion municipal bond market to value capture, which recognizes the way public investments in infrastructure benefit the private sector.

As projects truly pass muster in all these different ways, by all means, much more streamlining

is achievable in the actual execution of the work. The United Kingdom has fine-tuned the use of special-purpose entities that expire upon completion; the stunning CrossRail project is testimony to both planning and execution. In the case of the aforementioned Tappan Zee Bridge, a number of processes, from procurement to environmental reviews, were done in time-saving parallel fashion. Speaking at the Journalists Forum last month at the Lincoln Institute (where I'm a fellow and the director of public affairs), Robert Yaro, president emeritus of the Regional Plan Association, discussed other techniques, such as doing "design-build" and agreeing to best-value versus low-bid procurement.

Mindful of white elephants that blow past deadlines and career over-budget, Congress is already looking at some of these methods. Last week, a Senate panel heard from state officials and infrastructure experts about streamlining regulations, improving quality, and limiting costs.

There's no understating just how big a moment this is. As Armando Carbonell and Susannah Drake explore in their essay "Doubling Down on Infrastructure," the nation has come to this stage after massive investments in canals, ports, and rail in the 19th century and the Works Projects Administration (WPA) and the Interstate Highway Act, arguably the last comprehensive federally funded effort, in the 20th century. "The repair and replacement of these monumental infrastructure systems in their current configurations does not reflect social, environmental, and technological advances that have occurred over the last half century," they write. "That task requires what might be called WPA 2.0—the framework of that massive undertaking, but infused with new thinking about the environment and resilience, to make future infrastructure longer-lasting and with greater economic payoff."

This century's great infrastructure project can be both big and smart. It's understandable for politicians to get pumped up and seek to deploy workers as soon as possible. But these kinds of considerations, and a more judicious approach, will pay off in the long run. We can't predict everything, but we don't want to build stuff that doesn't work, on a practical level, 30 years from now—infrastructure that is swamped by sea level rise, for example. Or that soaks up so much time, energy and resources being dismantled or retrofitted. Just ask the folks up in Hunts Point in the Bronx, still dealing with unintended consequences a half-century later.

SOURCE: www.citylab.com

UCLA

UCLA

UCLA BIDDING OPPORTUNITIES

Please refer to the below-listed website for public notices of prequalification and bidding opportunities over \$200,000 at UCLA:

<http://www.capitalprograms.ucla.edu/>

If you would like to register to receive free email notifications of bidding opportunities over

\$200,000 at UCLA, please refer to the website below:

<http://www.capitalprograms.ucla.edu/Subscription/Subscribe>

To be added to our Rotating Bidder's list for bidding opportunities under \$200,000, please refer to the website below:

<http://www.capitalprograms.ucla.edu/Contracts/Overview>

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375637-00

Fictitious Business Name(s):

Food & Wine 411
Address
1650 Jackson Street, #406, San Francisco, CA 94109
Full Name of Registrant #1
Mirabella Kamm
Address of Registrant #1
1650 Jackson Street, #406, San Francisco, CA 94109

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/3/2017**

Signed: **Mirabella Kamm**

This statement was filed with the County Clerk of San Francisco County on **4/19/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Morgan Jaldon
Deputy County Clerk
4/19/2017

4/20/17 + 4/27/17 + 5/4/17 + 5/11/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375825-00

Fictitious Business Name(s):

Temperance Tattoo
Address
236 Leavenworth Street, San Francisco, CA 94102
Full Name of Registrant #1
Kirstie Foster
Address of Registrant #1
365 Talbot Avenue Apt. D04, Pacifica, CA 94044

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**

Signed: **Kirstie Foster**

This statement was filed with the County Clerk of San Francisco County on **5/3/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Morgan Jaldon
Deputy County Clerk
5/3/2017

5/4/17 + 5/11/17 + 5/18/17 + 5/25/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375010-00

Fictitious Business Name(s):

blozzom
Address
285 Ocean Ave., San Francisco, CA 94112
Full Name of Registrant #1
Craig Gibbons
Address of Registrant #1
285 Ocean Ave., San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/10/2016**

Signed: **Craig Gibbons**

This statement was filed with the County Clerk of San Francisco County on **3/02/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Sonya Yi
Deputy County Clerk
3/02/2017

3/30/17 + 4/6/17 + 4/13/17 + 4/20/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375809-00

Fictitious Business Name(s):

Saigon Barbeque
Address
331 Thornton Avenue, San Francisco, CA 94124
Full Name of Registrant #1
Tina Luong
Address of Registrant #1
331 Thornton Avenue, San Francisco, CA 94124
Full Name of Registrant #2
Hoang Nguyen
Address of Registrant #2
331 Thornton Avenue, San Francisco, CA 94124

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Tina Luong**

This statement was filed with the County Clerk of San Francisco County on **5/2/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Fallon Lim
Deputy County Clerk
5/2/2017

5/4/17 + 5/11/17 + 5/18/17 + 5/25/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375311-00

Fictitious Business Name(s):

Parlor West
Address
235 Valencia Street, San Francisco, CA 94103
Full Name of Registrant #1
Arianne Gelardin
Address of Registrant #1
521 33rd Street Apt. #1, Oakland, CA 94609
Full Name of Registrant #2
Kyunghee Cho
Address of Registrant #2
499 Alabama Street Apt #107, San Francisco, CA 94110

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/28/2017**

Signed: **Arianne Gelardin**

This statement was filed with the County Clerk of San Francisco County on **3/28/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin
Deputy County Clerk
3/28/2017

4/13/17 + 4/20/17 + 4/27/17 + 5/4/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375010-00

Fictitious Business Name(s):

The Real P
Address
558 Head Street, San Francisco, CA 94132
Full Name of Registrant #1
Jasline A.V. Berry
Address of Registrant #1
558 Head Street, San Francisco, CA 94132

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Jasline A.V. Berry**

This statement was filed with the County Clerk of San Francisco County on **3/06/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Morgan Jaldon
Deputy County Clerk
3/06/2017

3/30/17 + 4/6/17 + 4/13/17 + 4/20/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0374917-00

Fictitious Business Name(s):

Spiritual Guidance
Address
269 CHURCH ST #5, SAN FRANCISCO, CA 94114
Full Name of Registrant #1
JESSICA STERIO-MILLER
Address of Registrant #1
269 CHURCH ST #5, SAN FRANCISCO, CA 94114

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/27/17**

Signed: **JESSICA STERIO-MILLER**

This statement was filed with the County Clerk of San Francisco County on **2/27/17**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Fallon Lim
Deputy County Clerk
2/27/2017

4/6/17 + 4/13/17 + 4/20/17 + 4/27/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0374766-00

Fictitious Business Name(s):

Los Portales Medical & Dental Center
Address
2480 Mission Street, Suite 215, San Francisco, CA 94110
Full Name of Registrant #1
33 Grant LLC (CA)
Address of Registrant #1
2200 Pacific Avenue, #5A, San Francisco, CA 94115

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/14/2011**

Signed: **Hagen Choi**

This statement was filed with the County Clerk of San Francisco County on **2/17/17**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Sonya Yi
Deputy County Clerk
2/17/2017

3/2/17 + 3/9/17 + 3/16/17 + 3/23/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0374999-00

Fictitious Business Name(s):

Social Harmony
Address
400 2nd Avenue, Apt. 2, San Francisco, CA 94118
Full Name of Registrant #1
Jessica H. Scadron
Address of Registrant #1
400 2nd Avenue, Apt. 2, San Francisco, CA 94118

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/21/17**

Signed: **Jessica Scadron**

This statement was filed with the County Clerk of San Francisco County on **3/3/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Jessa Lazo
Deputy County Clerk
3/3/2017

3/9/17 + 3/16/17 + 3/23/17 + 3/30/17

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Liberty Market

Located at **5851 Geary Blvd, San Francisco, CA 94121**

This fictitious business name was filed in the County of San Francisco on **7/30/14** under file **0359727**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Liberty Market Inc.
27904 Farm Hill Dr., Hayward, CA 94542

This business was conducted by a **A CORPORATION**

Signed: **Mohinder Singh, President**

This statement was filed with the County Clerk of San Francisco County on

Filed: Giselle Romo
Deputy County Clerk
4/27/2017

5/4/17 + 5/11/17 + 5/18/17 + 5/25/17

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Urban Botanica

Located at **345 California Street, Retail #120, San Francisco, CA 94104**

This fictitious business name was filed in the County of San Francisco on **7/15/16** under file **0371792**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Botanical Artisans, Inc. (CA)
550 Stetson Street, Moss Beach, CA 94038

This business was conducted by a **A CORPORATION**

Signed: **Lisa Berlin-Solberg, President**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Susanna Chin**
Deputy County Clerk
4/18/2017

5/11/17 + 5/18/17 + 5/25/17 + 6/1/17



SBE Targeted “Sub-Bid Express” Availability and CUF



“Utilize SBE’s “Targeted Sub-bid Express” to attract available businesses with their CUF (commercially useful function) code verified by certifying agencies. Firms have bidding experience and a history of using a “sharp pencil”. All of these firms “hang out” in SBE’s 1.5 million B2B diverse database. So “availability” is not a problem.



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E: sbe@sbeinc.com

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SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 33 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- “Vetted” Database including businesses certified by federal, state or local jurisdictions
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http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf

For more information contact:

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